

CURRICULUM VITAE

NAME:VICTOR CHATTERJEE

CONTACT IN DETAILS

C/o :Late ASHOK CHATTERJEE.

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CAREER OBJECTIVE:

Hard working and ambitious, I have always strived for the best, considering my experience, ideas and talent, I would like to be a part of the organization and put in my best efforts for the overall growth of the organization.

PERSONAL SKILL:

- Innovative in performing any responsibility
- Ability in learning new things in short period
- Full confidence and enthusiastic
- Ability to work with a team

EDUCATIONAL QUALIFICATIONS:

S.L. No.	Examination Passed	Year of Passing	Board / University
1.	MBA	2009	NATIONAL INSTITUTE OF MANAGEMENT (M.U)
2.	B. COM	2004	UNIVERSITY OF CALCUTTA
3.	HIGHER SECONDARY	2001	W.B.C.H.S.E
4.	SECONDARY	1999	W.B.B.S.E

TECHNICAL QUALIFICATION

S.L. No.	Examination Passed	Year of Passing	Academy
1.	Diploma in Auto Mobile Engineering	2004	The George Telegraph Training Institute (Sealdah)

WORKING EXPERIENCE

- ❖ Presently working with SPL KIA as a Sales Manager from Aug 2023 to till date.
- ❖ Worked with JATO Dynamics india Pvt.Lrd, Location Kolkata as Data Specialist for may 2022 to July 2023.

Highlights

- Create and implement a data sourcing strategy for the indai Automotive market.
 - Identify , prioritize and execute on opportunities to gather and leverage automotive retail data .
 - Provide retail market intelligence and market insights.
 - Develop and maintain effective relationship with dealer organization . regional RTO `s to ensure continued access to the required data on a regular basis.
 - Sourcing the Model level , Variant level and color level data for PV , LCV , 2 Wheeler of automobile industry for Kolkata region month on month.
 - Sourcing retail figures and trim adjustment for pan india luxury brand on quarterly basis.
 - Making dealers progress report of Kolkata , every quarterly basis.
- ❖ Worked with SARVESHWARI TECHNOLOGIES LTD as a RSM EAST from Aug.2019 to april 2022(garage equipment manufacturers and suppliers) .
 - ❖ Worked with SAINI TOYOTA from January 2015 to July 2019 as aASM.
 - Roles &Responsibilities: i) Stock Management.
 - ii) Fund Management.
 - iii) Area Development – a) Enquiry Generation.
 - b) Lead Conversion.
 - c) Marketing Activities.
 - iv)Team Management.
 - v) Individual Manpower Growth & Development.
 - ❖ Worked as a TEAM LEADER in Eastern Honda from February 2012 to 2014.
 - ❖ Worked as a SR SALES COUNSULTANT in AUTO HI-TECH PVT. LTD. (Maruti Suzuki) from 2008 to 2012.
- Achievement (1) Sales Expert (2010) & (2) Best RDSE East Reg. 1 (2010)***
- ❖ Worked as a Sales Officer in Aradhana Distributors Ltd. (Eicher Motors) from 2006 to 2008.
 - ❖ Worked as Technician in Chandrani Auto Care (TATA) from 2004 to 2006.

OTHER INFORMATION

Basic knowledge of Computer and able to ride Four Wheeler and Two Wheeler.

PERSONAL PROFILE:

Father's Name : Late Mr. Ashok Chatterjee
Gender : MALE
Nationality : INDIAN
Date of Birth : 08.07.1983
Languages Known : BENGALI, ENGLISH & HINDI

I am Victor Chatterjee, hereby declare that the statements are made in this application are true, complete and correct to be best of my knowledge and belief. If any particulars of information are given above being found false or incorrect then my candidature is liable to be rejected

Date -

Place - Howrah

Victor Chatterjee